

North American Flyball Association  
**Profit & Loss**  
October through December 2011

Ordinary Income/Expense

Income

10 - Income

10.1 - Tournament Fees	17,820.00
10.2 - Team Registration Fees	175.00
10.3 - Height Card Application	10.00
10.4 - CRN Purchase	5,201.23
10.91 - CanAm 2011	
Total 10.911 - Marketing	513.00
10.912 - Vendors	560.00
10.913 - Sponsors	425.00
10.914 - Entry Fees 2011	2,910.00
10.91 - CanAm 2011 - Other	377.75
Total 10.91 - CanAm 2011	4,785.75
10.98 - Conversion Differential	-651.32
10.99 - Interest	55.27
Total 10 - Income	27,395.93

Total Income

27,395.93

Gross Profit

27,395.93

Expense

290.0 - Advertising

292 - Brochures	614.00
Total 290.0 - Advertising	614.00

300.0 - Awards

302.0 - Pins	2,334.80
305.0 - Plaques	
305.101 - Iron Dog	139.12
305.0 - Plaques - Other	9,858.90
Total 305.0 - Plaques	9,998.02

Total 300.0 - Awards

12,332.82

320 - Bad Debt

Total 320 - Bad Debt	478.00
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<b>330.0 - Banking Charges</b>	
330.1 - Bank Fees	158.81
330.2 - Credit Card Authorization	225.10
330.3 - Credit Card Fees	214.65
<b>Total 330.0 - Banking Charges</b>	<u>598.56</u>
<b>340.0 - Board Meeting</b>	
340.01 - Travel	3,085.74
340.02 - Hotel Costs	350.00
<b>Total 340.0 - Board Meeting</b>	<u>3,435.74</u>
<b>380.0 - Executive Directors Expenses</b>	
<b>382 - CanAm 2011</b>	
<b>382.1 - Marketing</b>	
Total 382.1 - Marketing	8,196.41
382.2 - Site	28,087.38
<b>382.3 - Tournament Supplies</b>	
Total 382.3 - Tournament Supplies	5,306.21
382.4 - Workers Expense	
Total 382.4 - Workers Expense	<u>19,648.10</u>
Total 382 - CanAm 2011	61,238.10
<b>395.0 - Honoraria</b>	
395.1 - EJS	1,625.00
395.3 - Scoring & Awards	2,200.00
395.4 - Tournament Sanc.	1,875.00
395.6 - Web site	750.00
Total 395.0 - Honoraria	<u>6,450.00</u>
<b>Total 380.0 - Executive Directors Expenses</b>	67,688.10
<b>400.0 - EJS Shipping (Tournament)</b>	14,793.43
<b>400.1 - EJS Rental</b>	200.00
<b>440.0 - Equipment Repairs</b>	
440.1 - EJS Repairs & Maint	1,199.60
440.2 - Case Repairs	191.40
<b>Total 440.0 - Equipment Repairs</b>	<u>1,391.00</u>

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490.0 - Office Supplies	2,277.26
500.0 - Postage and Delivery	
501.0 - Package	45.50
502.0 - Postage	1,025.59
Total 500.0 - Postage and Delivery	<hr/> 1,071.09
550.0 - Rental	
551.0 - Storage	470.25
Total 550.0 - Rental	<hr/> 470.25
590.0 - Website and Software Costs	
Total 590.0 - Website and Software Costs	6,212.03
66900 - Reconciliation Discrepancies	-188.15
Total Expense	<hr/> 111,374.13
Net Ordinary Income	<hr/> -83,978.20
Net Income	<hr/> <hr/> <b>-83,978.20</b>