

Minutes NAFA[®] Board of Directors Meeting, April 10, 2024

Held by Zoom Meeting

Attendees:

Board Members:

Jayne McQuillen, Chair: (2023-2025)
Emily-Rose Allred, Vice Chair: (2022-2024)
Cindy Henderson, Treasurer: (2023-2025)
Meagan Langs, Secretary: (2022-2024)
Jonathan Bescher (2023-2025)
Kathy Haney (2022-2024)
Leerie Jenkins (2023-2025)
Paula Johnson (2024-2026)
Dana Nichols (2023-2025)

Executive Director:

Steve Corona (2023-2025)

Guest:

Karen Oleson

Jayne called the meeting to order at: 7:04 CT.

Officer's Report:

Chair's (Jayne McQuillen) Comments:

1. Combining of Communications and Marketing Committee
Jayne and Paula would like to combine the Communications and Marketing Committees Having the committees under one umbrella since the two work together so much.
 - Leerie: Explained the history of the formation of communications committee.
 - Cindy: The new name needs to be marketing unless we want to change the bylaws. Communications was a sub-committee of the marketing committee.Jayne has the ability to make the new Marketing Committee without a formal motion to the board, the board just needs to approve the Chair's committee. She will combine the current members in the Communication Committee with the current Marketing Committee to have one committee going forward. No one was opposed to the formation of the new Marketing Committee; it was approved unanimously.
2. Jayne wanted to discuss Emma Mak's and Kelly Price's suggestion regarding the Hall of Fame committee. Jayne would like to set up a special committee to review the candidates and create a detailed form to fill out and Rubric for Hall of Fame nominations.
 - Dana: Explained that in the past when they met in person the board discussed the candidates more in-depth. We didn't get the same type of feedback now that we hold virtual meetings, which started during COVID. And current board members may not remember the dogs from 10 years ago.
 - Cindy: Is in favor of having something that is a bit more objective.

- Paula: Would like to have a rubric or score card and would like to have the flyball nominators fill in more information on the nomination form.
- Kathy: How do you rate well known in your area/region on a rubric?
- Dana pointed out that the rule book already states what is required and expected for a nomination. The rule book also has a maximum number of words for submissions.
- Many board members were agreeable to changing the rule wording so that the nominations provide more information. The board discussed how two years ago because no one met the minimum vote requirement that no one was awarded the award.
- Emily: Asked for clarification regarding why the person needed 35% because she feels it is a flawed system if no one wins.
- Meagan: Suggests that popular vote might make people less upset and would insure a winner. People get upset when we limit the nominees.
- Dana: No matter how hard we try to be fair, to be above board, and to communicate, someone will always be upset or not understand how something works. 35% is required to ensure the dog is deserving of the award.
- Leerie: the board doesn't automatically need to put forth 5 nominees on the ballot each year as the board may not feel five are deserving. The requirement used to be 35% of the total eligible votes not just 35% of the returned votes.
- Paula: The rubric may be the answer to this issue because it will make it clearer for the nominator and help the board. Voters should be able to see what was submitted for each dog.
- Jayne: Wonders if the 35% rule was put in place for the bigger regions with more votes.
- Cindy: **Baseball uses a similar process for Hall of Fame.**
- Jayne suggests the Marketing Committee should communicate the rules about the Hall of Fame requirement, so people are more aware of what is expected.
- Cindy: would like to have a more detailed form for people when filling out the nomination.
- Dana: suggests the board may want to meet on Zoom to discuss the nominee's next time.
- Leerie: We need to look at who is nominated and decide who is really deserving of the dogs. The rubric may be more of a middle ground.

Jayne will form a new Advisory Committee filled with board members to create a nomination form to better collect uniform information. They will also provide a recommendation for the full board to consider.

Executive Director's (Steve Corona) Comments:

CanAm Update

- Not a lot of concrete information yet, but we are working on it.

- We will be back in the Fall Creek Pavilion for CanAm 2024. West Pavilion will not be available for the next couple of years.
- The CanAm steering committee has started looking at other possible large venues.
- Since we will be using Fall Creek Pavilion NAFA has the option to use the Blue-Ribbon Pavilion that is near the Fall Creek Pavilion.
- Steve has a call with ESPN and AKC to discuss logistics.
- Additionally, they are looking at ways to change the racing schedules to work more efficiently.
- One possibility that will be discussed with ESPN and AKC is moving the championship ring into Fall Creek Pavilion. Nothing is certain but we are asking because it causes efficiency issues. One thing we have been discussing is moving the CanAm races prior to the start of Sunday's races. The CanAm Steering Committee is well aware of the space limitations in the Fall Creek Pavilion and need to reduce the length of the racing days. They are investigating many different options to make this CanAm more efficient and give teams the space they need.

Special Committee Reports:

Judges Committee (Jonathan Bescher) Report-

1. Jonathan reported that the Judges Committee recommends advancing David Stockavas from provisional to approved judging status. Jonathan moved to advance David Stockavas from provisional to approved status.
Dana seconded.
The motion passed unanimously.
2. Jonathan reported that the Judges Committee recommends advancing Kalip Fraser from provisional to approved judging status. The Committee was in favor of advancing Fraser despite the number of races being lower than normally required due to lowered entries in his area after COVID. The quality of his reviews/referrals are outstanding. Jonathan moved to advance Kalip Fraser from provisional to approved status.
Dana seconded.
The motion passed unanimously.
3. Update on Alaska Judges. Cindy Rabe is moving out of Alaska. Alex Jeffries wants to step in and learn. She runs with Alaska Dogs Gone Wild. We have received her application. Due to the remote location of the Alaska region and the lack of supervising judges, the Judges Committee recommended the following modifications regarding her judging requirements:
 - Novice: Alex will be permitted to observe Curtis Smith instead of a Supervising Judge for at least 15 races. All other assignments in Novice will remain the same.
 - Apprentice: Two of Alex's assignments can be under 25 races, with at least 10 for races and again Curtis Smith will be an acting Supervising Judge for one of those assignments.
 - Provisional: Extend the time frame by 9 months from 15 months to 24 months to give Alex more time to complete assignments.

If Alex attends CanAm during that two-year time frame we may have her judge at CanAm. (Maija Doggett and Cindy Rabe were permitted to Judge at CanAm and we have allowed some provisional to Judges to judge on Fridays) It is just the best opportunity for them to get more experience and what they need to progress.

Jonathan moved to approve the Judges Committee exceptions for Alex Jeffries progress through the judging program. Kathy seconded the motion.

The motion carried unanimously.

4. Peter Guildon has applied to be a supervising judge. The comment period has just ended. Jonathan will provide comments to the Judge's Committee for them to review. Further updates will be provided at the next board meeting.

Rules Committee (Dana Nichols) Report-

1. Revisiting the Performance Team Request for changes – the Rules Committee again reported on the requested change from Rachel Oleson regarding allowing teams to declare Performance Team status after racing has begun.

First, we broke down the different proposals regarding what we were discussing.

- Karen Olsen proposed a change to the For Exhibition Only Rule to allow teams that declare FEO to obtain dog points as long as four dogs were running and successfully completed. No other rules would change for FEO rule.
- Meagan suggested moving performance to a new section in the rule book because it no longer belongs in the changing clubs section.
- Meagan's other suggestion was to allow a performance declaration at any time as the original requestor wanted. When done prior to the start of racing, dogs from other teams can be added. When done after racing has started you would only be able to use the dogs listed on the C.2 Form.
- Dana had previously proposed allowing Performance to be declared after racing only when the tournament was not limited and not permitting changes to the team roster.
- Another suggestion from the committee was no change to the current rules.
- Dana: The committee had a discussion on the different options then voted. The majority agree that the Performance team rules should be moved in the rulebook to be adjacent to the FEO rules.
- The committee was split on the vote as to whether any rule change should be made to allow teams to modify after racing starts.
- The majority of the committee agreed with making no change to the current rule.
- The next most supported proposal was Karen's to change the FEO rule. This has been a complicated issue and the more we discussed it, the more complex it became.

Dana moved to make no change to the current rules except to move the current location of performance in the rule book. Leerie seconded the motion.

- Discussion: The majority of the Rules Committee feel this issue has been adequately discussed. The current open rules allow teams to compete in the open at whatever height they choose. Dana thanked the committee for working multiple times on this issue.
- Paula: Appreciates all the work done. Feels due diligence has been made by the committee.
- Cindy: Acknowledges that people come to play flyball to have fun, and she understands why this proposal was put forward. She doesn't want to see this alienate anyone from coming or participating. We should remind clubs they can run open, or they can declare they are Performance beforehand so they can obtain a dog from another club or reduce their jump height.
- Dana: Talked about the history of the Performance and how when Open class first came to be it still required a height dog. It originally just let you run with other clubs. The Open class was created so people could run with dogs from other clubs and so that if you were switching clubs there was still a way to race. Then later the height dog requirement was removed, just as now it has been removed for Performance teams. We have already made a tremendous amount of rule changes to make the sport more accessible to people. The height dog requirement has come down over the years. We have tools for Rachel. We still have to have flyball that is challenging and that our dogs have earned titles that they truly earned.
- Meagan: I am opposed but not to the whole motion. Can we split the motion out?
Dana amended her motion, into two motions as follows:
 - (1) The Performance Rule as it currently stands will be moved to a different location (near FEO) in the rule book. Leerie accepts the amendment.
Roll call vote was performed: The motion carried with unanimous approval.
 - (2) Make no substantive changes to the rule book regarding Performance teams.
Leerie seconds the Motion.
Roll call vote:
Opposed: Kathy, Meagan
Approves: Dana, Cindy, Emily, Paula, Leerie, Jonathan
The motion passed 6-2.

2. Dana: Jonathan had a judge contact him regarding a dog going down to trigger the box and the ball became stuck to a piece of Velcro. The dog grabbed the ball and ran back. There was some question about the dog and if it did anything wrong in that instance. And if it illegal for Velcro to be on the front of the box. Many teams put Velcro on the box and a lot of teams leave the Velcro on the box at tournaments but don't use it. The committee believes the incident here is a rare instance, and that there is no need for a rule change.

Dana moved not to formulate any rules about Velcro on the box, Kathy seconds.

Discussion:

- Leerie: Even if the Velcro had been on the plunger, as long as the ball came out appropriately under the rules, it would still be legal.

- Paula: Had the Velcro not been there, the ball would have rolled or other things could have happened.
 - Leerie: All balls don't bobble equally.
 - Dana: We used to put the Velcro on the triggers, and we have never had this happen.
 - Jonathan: I have a feeling the dog bobbed the ball and the ball probably got stuck to the box after the dog bobbed.
 - Kathy: I don't see an issue with it, the dog is still bobbling.
- The motion not to formulate any rule change passed unanimously.

Technology Committee (Jonathan Bescher) Report-

1. News: Thomas Tubes (Horizontal Light Tree), the first version has had an issue with the connectors connecting the tubes. And therefore, we had to get one sent out. We have been working on getting a better way of connecting. Essentially Region 6 and 16 should have brand new sets of consoles that have been confirmed and mailed out. Region 2 should be getting theirs. Region 11 will get there as soon as they can. Both Mike Smith and Karen Oleson have been working on production. There are three sets that are going to be done by Mike and Karen has been helping where she can. Dave has been working diligently with Mike and they all have the correct parts. Mike has tested on at his past tournament and there are zero issues with it. The lights have a more stable connection.
2. Jonathan will talk to Steve Corona and discuss what we should do with our old light trees later. Shipping the old light trees back to NAFA might not be cost effective. However right now we are still waiting for parts to come in.

Jonathan left the meeting, and Meagan's microphone stopped working at 8:26 p.m. central time.

Secretary's Report-

Linda submitted the minutes from our last board meeting, and they were approved and posted.

Finance Committee (Cindy Henderson) Report-

1. Profit and Loss Statements (comparing October-March of 2023 and 2024)
 - CRN fees are up year over year, more dogs coming into the sport;
 - Tournament fees are down this year, we need to determine whether there are less tournaments or less entries in those tournaments;
 - Double points no longer in effect, so award costs are down significantly;
 - EJS shipping fees are down due to many teams hand carrying light sets.
2. Taxes
 - Karen: I sent out 1099s I have not been in contact with anyone.

- Cindy: I will double check with our accounting firm that extensions have been filed and report back to the board.

3. Budget

- Dana: We were also going to come up with a budget and I want that to be a priority.
- Jayne: Crystal Cappel needs to be directed by us to work on a budget and she needs to start working on that.
- Leerie: What is the ED discretionary?
- Dana: Steve Corona has been more transparent with that.
- Cindy: We are in the process of making new GL codes to make sure we track all equipment that is specific to measuring devices using an old Wicket code that used to exist.
- Guest Karen: We have a minimum fee for our events when EJS are used; For instance, that Ohio event that did not meet the minimum fees for using an EJS. NAFA went ahead and let them use one. If we have fees that we didn't collect, then it would go in the ED discretionary. \$1,300.00 is not too far from what we waived.
- Dana: Cindy, Crystal and Karen have reworked all of the GL Code categories, so the board has better information about where we are spending money and where those expenses are. At our last board meeting Crystal Cappel came to the board meeting and walked us through the Profit and Lost explained exactly how some of those categories worked. She did a comparison of prior years so we could see where we stood. I think that should continue.

Disciplinary Committee (Jayne McQuillen) Report-

Nothing to Report.

Disciplinary Committee Report:			Effective Date
Terry Griffin	Suspension	Conduct prejudicial to the sport of NAFA flyball	09/21/2022
Whisper, 110704	Suspension	Administrative excusal	05/01/2020
Prank, 140408	Suspension	Administrative excusal	05/01/2020
Ripple, 120746	Suspension	Administrative excusal	05/01/2020
Daisy, 120612	Suspension	Administrative excusal	05/01/2020
Marion Brinkman	Suspension	Conduct prejudicial to the sport of NAFA flyball	Indefinitely
Mike Mattos	Suspension	Conduct prejudicial to the sport of NAFA flyball	Indefinitely
Janet Nelson Morris	Suspension	Conduct prejudicial to the sport of NAFA flyball	1998
Dave Mueller	Suspension	Conduct prejudicial to the sport of NAFA flyball	1998
Cheryl Mueller	Suspension	Conduct prejudicial to the sport of NAFA flyball	1998
Jennifer Nelson	Suspension	Conduct prejudicial to the sport of NAFA flyball	1998

Review Panel (Jayne McQuillen) Report-

We had one aggression excusal Baron 170266 Aggression Excusal.

Marketing Committee (Paula Johnson) Report-

1. I wanted to consolidate the Marketing and Communication Committees This has been achieved.
2. Meeting with the new Marketing Committee in May.

40th Anniversary Committee (Meagan Langs read by Jayne) Report-

Jayne: Meagan is listening here but cannot unmute so I will speak for her.

1. The Committee is working on a 40th Anniversary Logo. We came up with the two most popular logo options and then added maple leaves for the Canadians. We want to work with the Marketing Committee to make that part of the store.
2. We want to have a 40th Anniversary photo booth set up at CanAm.
3. We will solicit early pictures and videos from flyball from the past 10, 20, 30, and 40 years. We want to make an archive.
 - Paula: I know that Meagan wanted to do a social media post asking for photos.
 - Dana: Judy Hagan used to have some flyball history to share. Dana also has historical information from Brian Fay such as photos and old NAFA News editions.
 - Leerie: We are missing the regional champions from 1999 or 2001 and we need to get it. Dana: I may have it; I will look into it. Karen will also talk to Dale about it.
4. Social Mixer at CanAm. This will be a potluck or BYOB style event. There are facility limitations if the event is catered. However, we could provide a cake and non-alcoholic drinks.

Junior Participants Committee (Paula Johnson) Report-

The committee has met two times and has come up with the following:

1. Suggesting modification to allow Juniors to achieve cumulative awards rather than just the existing yearly pin.
 - Challenge: Technology to track junior participation for different titles and database issues. This could be more of a long-term goal.
 - Short term we could have the club Captains submit a sheet tracking sheet to the Regional Directors.
 - We still need to decide what the goals/incentives will be (how many points you would get for x, y, z) however we would like to move forward with that process.

Paula moved to have the Junior Participant Committee move forward with developing a cumulative points program for junior participants. Leerie seconds the motion.
Discussion: Everyone thinks it is a great idea.
The motion carried unanimously.
2. The recent Junior Participant survey generated CanAm ideas. These were provided to Steve Corona. The ideas included:
 - Showcase top junior teams in championship ring on Friday. (everyone stops to watch)
 - Recognize all junior participants not just those running a dog.

- The committee is thinking about a “Lend-A-Dog” program where people could lend their dog to a Junior Participant at CanAm to run.
 - Give out ribbons that could say, “my first CanAm” or “Junior Participant CanAm 2024”.
3. The committee would like to spotlight a Junior of the Month. Nomination forms could be available on the website and the Junior Participant Committee could pick which one.
 - Jayne: Maybe on a quarterly basis to help with workload.
 - Emily: If it is just a Facebook post it won’t be too much work vs a blog post. We don’t want them to grow up before the post happens.
 - Paula: I would like to attempt a Junior a month.
 - No motion is needed to proceed. The board appreciates this and supports this idea and suggests Paula move forward with it.
 4. We need sponsorship to help move this program forward. We make a proposal to different businesses regarding juniors. Cindy: we may want to include this with our CanAm sponsorship program.
 5. The idea of having Junior Participants shadow judges was forwarded to the Judges Committee for thought.

CanAm Steering Committee-

No update other than what was provided by in the Executive Director’s communication.

Dana: Moved to Adjourn. Leerie seconded the motion. Jayne adjourned the meeting at 8:58 p.m.

North American Flyball Association

Profit and Loss

October 2023 - March 2024

	TOTAL			
	OCT 2023 - MAR 2024	OCT 2022 - MAR 2023 (PY)	CHANGE	% CHANGE
Income				
100 Income				
100.1 Club Registration Fees	240.00	240.00	0.00	0.00 %
100.2 CRN Fees	14,780.00	11,880.00	2,900.00	24.41 %
100.3 Tournament Fees	31,041.28	38,534.04	-7,492.76	-19.44 %
100.4 Patches		363.00	-363.00	-100.00 %
100.5 Reimbursable Award Income	1,677.15	2,468.21	-791.06	-32.05 %
100.6 Interest and Other	43.43	37.99	5.44	14.32 %
100.7 AKC/ESPN Royalties		15,000.00	-15,000.00	-100.00 %
Total 100 Income	47,781.86	68,523.24	-20,741.38	-30.27 %
200 CanAm Income	-15.00		-15.00	
200.1 CanAm Entry Fees	200.00	2,390.01	-2,190.01	-91.63 %
200.2 CanAm Sponsor	8,000.00	180.00	7,820.00	4,344.44 %
200.3 CanAm Vendor Income	510.00	125.00	385.00	308.00 %
200.4 CanAm Royalties	5,000.00	5,000.00	0.00	0.00 %
200.5 CanAm Hotel Income	994.50	837.00	157.50	18.82 %
200.6 CanAm Apparel Income	3,023.00	2,503.00	520.00	20.78 %
200.7 CanAm Reimbursements	29,824.63	25,220.46	4,604.17	18.26 %
200.8 CanAm Income (other)	1,537.15		1,537.15	
Total 200 CanAm Income	49,074.28	36,255.47	12,818.81	35.36 %
Sales	1,368.00		1,368.00	
Unapplied Cash Payment Income	-385.00	114.93	-499.93	-434.99 %
Total Income	\$97,839.14	\$104,893.64	\$ -7,054.50	-6.73 %
GROSS PROFIT	\$97,839.14	\$104,893.64	\$ -7,054.50	-6.73 %
Expenses				
300 Expenses				
300.2 Equipment				
300.20.1 EJS Repairs & Maint	1,015.83		1,015.83	
300.20.3 EJS Rental	1,600.00	1,400.00	200.00	14.29 %
300.20.4 Other Equipment Repairs and Maintenance		283.21	-283.21	-100.00 %
Total 300.2 Equipment	2,615.83	1,683.21	932.62	55.41 %
300.3 Professional Fees				
300.30.1 Michigan Registry Agents	392.46	396.41	-3.95	-1.00 %
300.30.2 Annual Election	3,020.00	3,050.00	-30.00	-0.98 %
300.30.3 Accountant	9.45	1,770.00	-1,760.55	-99.47 %
Total 300.3 Professional Fees	3,421.91	5,216.41	-1,794.50	-34.40 %
300.5 Postage and Delivery	3,317.21	4,271.20	-953.99	-22.34 %
300.7 Board Expenses	50.00		50.00	
300.8 Website and Software Costs	967.26	982.53	-15.27	-1.55 %

North American Flyball Association

Profit and Loss

October 2023 - March 2024

	TOTAL				
	OCT 2023 - MAR 2024	OCT 2022 - MAR 2023 (PY)	CHANGE	% CHANGE	
300.9 Banking Fees	904.30	1,030.74	-126.44	-12.27 %	
Total 300 Expenses	11,276.51	13,184.09	-1,907.58	-14.47 %	
300.1 Executive Directors Expenses	-33.73		-33.73		
300.10.7 Honoraria / Contract					
300.10.7.1 Tournament Sanc.	1,875.00	3,750.00	-1,875.00	-50.00 %	
300.10.7.2 Scoring & Awards	1,250.00	2,500.00	-1,250.00	-50.00 %	
300.10.7.3 EJS Management	1,709.44	5,025.00	-3,315.56	-65.98 %	
300.10.7.4 Web site	750.00	1,500.00	-750.00	-50.00 %	
Total 300.10.7 Honoraria / Contract	5,584.44	12,775.00	-7,190.56	-56.29 %	
396 ED Discretionary	1,351.37	502.06	849.31	169.17 %	
Total 300.1 Executive Directors Expenses	6,902.08	13,277.06	-6,374.98	-48.02 %	
300.6 Awards					
300.60.1 Plaques	349.28	20.00	329.28	1,646.40 %	
300.60.1.1 Title Plaques	8,711.16	16,595.43	-7,884.27	-47.51 %	
300.60.1.2 Non Title Plaques	730.76	1,367.82	-637.06	-46.57 %	
300.60.1.3 Iron Dog	2,478.11	3,023.78	-545.67	-18.05 %	
Total 300.60.1 Plaques	12,269.31	21,007.03	-8,737.72	-41.59 %	
300.60.3 Certificates	1,352.85	1,526.79	-173.94	-11.39 %	
300.60.4 Reimbursable Award Expense	222.10	2,130.51	-1,908.41	-89.58 %	
Total 300.6 Awards	13,844.26	24,664.33	-10,820.07	-43.87 %	
400.0 EJS Shipping (Tournament)	790.19	1,391.22	-601.03	-43.20 %	
400.01 UPS	3,196.46	4,528.24	-1,331.78	-29.41 %	
400.02 Purolator CAD Shipments	33.83	2,788.57	-2,754.74	-98.79 %	
Total 400.0 EJS Shipping (Tournament)	4,020.48	8,708.03	-4,687.55	-53.83 %	
441 EJS Development	461.47		461.47		
500 CanAm Expenses	8,277.07	-397.50	8,674.57	2,182.28 %	
500.1 Facility Rental					
500.10.1 CanAm Rent	20,436.00	20,436.00	0.00	0.00 %	
500.10.2 CanAm Curtains, Tables, Chairs	13,552.63	19,254.64	-5,702.01	-29.61 %	
Total 500.1 Facility Rental	33,988.63	39,690.64	-5,702.01	-14.37 %	
500.1735 Electrical	7,948.00	10,150.00	-2,202.00	-21.69 %	
500.2 Staff					
500.20.2 Set-Up / Tear Down Workers	8,584.91	8,451.32	133.59	1.58 %	
500.20.3 Event Day Workers	13,607.00	13,631.36	-24.36	-0.18 %	
500.20.4 CanAm Admin	13,120.71	4,800.47	8,320.24	173.32 %	
500.20.5 CanAm BOD Expenses		5,700.09	-5,700.09	-100.00 %	
500.20.6 Outside Staff	2,024.00	1,470.00	554.00	37.69 %	
500.20.60.1 Security	4,692.00	12,437.00	-7,745.00	-62.27 %	
Total 500.20.6 Outside Staff	6,716.00	13,907.00	-7,191.00	-51.71 %	
Total 500.2 Staff	42,028.62	46,490.24	-4,461.62	-9.60 %	

North American Flyball Association

Profit and Loss

October 2023 - March 2024

	TOTAL			
	OCT 2023 - MAR 2024	OCT 2022 - MAR 2023 (PY)	CHANGE	% CHANGE
500.3 Awards and Give-Aways				
500.30.1 Team Welcome Items	530.21		530.21	
500.30.3 Championship Awards	1,232.36		1,232.36	
Total 500.3 Awards and Give-Aways	1,762.57		1,762.57	
500.4 Equipment				
500.40.6 Other Equipment	736.36		736.36	
500.40.7 Honor Boards	95.85		95.85	
Total 500.4 Equipment	832.21		832.21	
500.5 Information Technology				
500.50.1 Internet	721.00	934.20	-213.20	-22.82 %
Total 500.5 Information Technology	721.00	934.20	-213.20	-22.82 %
500.6 Tournament Supplies				
500.60.1 Ring Supplies	3,188.35	1,495.48	1,692.87	113.20 %
500.60.2 Other Supplies	944.68	373.60	571.08	152.86 %
Total 500.6 Tournament Supplies	4,133.03	1,869.08	2,263.95	121.13 %
500.8 Other CanAm Expenses	267.50		267.50	
500.80.1 CanAm PayPal/Bank Fees	3.00	1.80	1.20	66.67 %
500.80.2 CanAm Reimbursable Expense	29,824.63	24,380.76	5,443.87	22.33 %
500.80.3 Hospitality	563.11	405.65	157.46	38.82 %
Total 500.8 Other CanAm Expenses	30,658.24	24,788.21	5,870.03	23.68 %
Total 500 CanAm Expenses	130,349.37	123,524.87	6,824.50	5.52 %
600 AKC/ESPN Events				
600.1 AKC/ESPN Stipends		8,900.00	-8,900.00	-100.00 %
600.2 AKC/ESPN Materials/Rental		616.00	-616.00	-100.00 %
600.3 AKC/ESPN Staff		6,967.68	-6,967.68	-100.00 %
Total 600 AKC/ESPN Events		16,483.68	-16,483.68	-100.00 %
Unapplied Cash Bill Payment Expense	0.00	1,302.45	-1,302.45	-100.00 %
Uncategorized Expense	110.00		110.00	
Total Expenses	\$166,964.17	\$201,144.51	\$ -34,180.34	-16.99 %
NET OPERATING INCOME	\$ -69,125.03	\$ -96,250.87	\$27,125.84	28.18 %
Other Expenses				
77000 Exchange Gain or Loss	-32.70	77.30	-110.00	-142.30 %
Total Other Expenses	\$ -32.70	\$77.30	\$ -110.00	-142.30 %
NET OTHER INCOME	\$32.70	\$ -77.30	\$110.00	142.30 %
NET INCOME	\$ -69,092.33	\$ -96,328.17	\$27,235.84	28.27 %