

NAFA BOD Meeting Minutes - March 31, 2025 - 6pm CT via Zoom

In Attendance:

Board Members:

- Jayne McQuillen, Chair
- Emily-Rose Allred, Vice-Chair
- Dana Nichols, Treasurer
- Darcey Sare, Secretary
- Jonathan Bescher
- John Forseth
- Cindy Henderson
- Paula Johnson
- Leerie Jenkins (absent)

Executive Director: Steve Corona

Guests: Karen Oleson, Steve Branim

Jayne called the meeting to order at 6:17PM CT. Emily-Rose Allred joins later.

Officer's Reports:

Chairperson's (Jayne McQuillen) Report:

1. No report

Executive Director's (Steve Corona) Report:

1. Flyball Open World Cup
 - a. Unfortunately, Spring Loaded has had to pull out of FOWC due to lack of personnel. The other clubs are still committed and have been provided with the NAFA logo so they can start working on clothing designs.
2. Missing EJS
 - a. One trunk was lost in transit bound for Region 7. One trunk has been returned to Dana, but the other is still lost in transit. Kelly Price has opened an investigation with the carrier to track the missing trunk.
 - b. Steve says hopefully the technology committee can push the new EJS project ahead as we can't afford to continue to lose current equipment. There was discussion about ensuring the upcoming budget will allow for this technology push.
3. EJS Transport across international borders
 - a. An EJS being transported to Canada was stopped and was refused by CBSA due to having perceived "commercial value". This resulted in a two ring tournament having to manually time a ring.
 - i. The EJS was used to time all regular classes so as to count towards points and championships.
 - b. There is now concern about moving EJS across the international border. Kelly P. is working on forms that should allow EJS to move across the border, but has yet to hear anything back from CBSA.

4. CanAm updates
 - a. We have received the contract from Indiana State Fairgrounds. Under review for dates, pricing, etc.
 - b. We are getting the Blue Ribbon pavilion for free again this year.
 - c. Jacob Patrick has accepted the role of arranging CanAm swag, trophies, etc. Shari Glickman has made a process document for this and it has been supplied to Jacob.
 - d. Judges were announced.
 - e. ESPN is not broadcasting this year. We are working with [AKC.tv](#) and possibly ESPN+ for live streaming.
 - f. Championships will be in the main building again. There was excited discussion around having a more present, cheering crowd for the Championships.

Treasurer's (Dana Nichols) Report:

1. Update under Finance Report

Secretary's (Darcey Sare) Report:

1. Minutes for the March board meeting were posted.

Standing Committee Reports:

Judge's Committee (Jonathan Bescher) Report:

1. Protocol for Judges from other organizations
 - a. **PREREQUISITES**
 - i. Judge must be from any NAFA approved flyball organization.
 - ii. Judge must have been an Approved status equivalent or higher in the other organization for at least 2 years.
 - b. **NOVICE JUDGE**
 - i. Allow them to take the NAFA Novice exam and submit the essays. If they pass the novice exam (and the essays) (Essentially skip the Novice portion).
 - ii. Essays would include the box/line judge essay, measuring essays, along with the differences between their current/previous organization's rules and NAFA rules.
 - c. **APPRENTICE JUDGE**
 - i. Perform two Apprentice assignments under a supervising judge (Minimum 25 races each on separate weekends), and get "satisfactory completion" marks on a C.17 for those two assignments
 - ii. Normal apprentice would do 3 assignments
 - iii. Measuring - Have them measure a minimum of 12 dogs for each assignment.
 1. Normal would be 8 dogs
 - d. **PROVISIONAL JUDGE**
 - i. Measuring - All Measuring Assignments must be a minimum of 10 dogs for all 5 assignments.
 1. Normal would be 8 dogs
 - e. A couple of notes of why the measuring number went up.
 - i. During the judging process, when a judge gets promoted to Approved, the minimum number of dogs they would have to measure would be 79 dogs. (Novice - 15, Apprentice - 24, Provisional - 40), proposed number would be 74 (Apprentice - 24, Provisional - 50)
 - ii. Using the laser level is different from using the Wicket or measuring the Ulna.

Jonathan B moves that we approve the above protocol for judges coming from another flyball organization. Dana seconds. No discussion. No opposition. Motion approved unanimously. Jonathan mentions that this will need to be passed on to the Rules committee to be put into the rulebook correctly.

2. Alex Jeffries West promotion from Apprentice to Provisional

Jonathan B moves that we promote Alex Jeffries West from apprentice to provisional judge. Dana seconds. John F. mentions some very good feedback for this judge. No opposition. Motion approved unanimously.

3. Caroline Studley promotion from Apprentice to Provisional

Jonathan B moves that we promote Caroline Studley from apprentice to provisional judge. Cindy seconds. Jonathan supervised her and was pleased with her progress. Cindy is also very pleased with her progress. No opposition. Motion approved unanimously.

Jayne takes the board into executive session at 6:39PM

EMILY-ROSE JOINS AT 6:42 PM

Jayne takes the board out of Executive Session at 7:12PM

The board discussed a request from Daphne Tryhuk for an extension to complete her apprentice assignments. After discussion, the Board unanimously voted not to extend Daphne's apprentice time period as she was provided with numerous opportunities to continue in the program, and did not take advantage of those opportunities.

Rules Committee (Dana Nichols) Report:

1. Proposal from Randy Dillman regarding Time Sheet violations

- a. His concern that a team had to forfeit a race due to a dog recalling that was not on the time sheet for that racing team. He feels this isn't fair. The rule used to be that you lose points and placement for the full tournament, not just that singular race's points. However, the Rules Committee thought that losing points for the race was fair, especially compared to what it used to be.
- b. The Rules Committee does feel there needs to be a clarification in the warmup rule in Chapter 7 - Warm Up Dogs to align the consequences for warm up violations. Motion below.

Dana moves that we do not accept Randy's proposed modification. Jonathan seconds. No discussion. No opposition. Motion carried unanimously.

Dana further moves that we do adopt new language in the rules as below:

- (k) In addition to the six dogs listed, each time sheet (C.2 Form) may have one dog listed for warm-up only. A dog listed for warm-up only:

(i) must have a valid CRN and meet the minimum age requirement as specified in Section 3.2 - Clubs, Teams, Time Sheets, and Warm-up Only (g) (RR)

(ii) cannot be double listed. The dog cannot be listed on any other C.2 form for that event.

(iii) does not need to be on the team's club or meet the requirements of the class;

(iv) will get a penalty for running a heat. The dog may participate during the warm-up period and/or practice start only. The dog shall not run in a heat; doing so will result in a loss and be recorded as ~~a No-Finish~~ forfeiture of the race.

- (l) A dog participating in a warm-up that is not listed on the C.2 form (and is not listed on any other C.2 form for the tournament) will result in ~~loss of heat~~ forfeiture of the race.
-

Paula seconds the motion. No discussion. No opposition. Motion carried unanimously.

2. Update on rulebook language check for "cross board"

- a. We have removed any reference to this term in the rulebook.

Finance Committee (Dana Nichols) Report:

1. Quarterly Financial Documents
 - a. Attachments sent out. Met with Karen and put together the financial docs. We have a balance sheet and a Profit and Loss sheet. We are showing a loss, but we are ahead of last YTD. Expenses from CanAm 2025 are also reflected, but no income has yet been received.
2. Update on transition to online payments for tournament fees
 - a. We have continued progress and are in real world trials.
 - b. Hosting clubs are receiving a reminder email prior to tournaments outlining requisites for payment, racing results, measuring sheets, etc.
3. Update on banking accounts
 - a. We are still looking at opportunities to invest some monies in safe, higher yield investments in Canada and the US, such as CDs, GICs, etc.
 - b. Karen found a new banking provider, Everbank, that other not for profits are using with great success. Do we need approval or what from the board? Karen has many concerns with our current banking provider. One of which is location. Signers need to be local to the bank itself.
 - i. Cindy raises questions about what our requirements of a new bank are. Karen mentions the following:
 1. Quickbooks Integration
 2. Signatory changes remotely and more easily than current bank.
 3. Ability to receive cheques in Canadian as well as US Dollars.
 4. Is cash accessible if required?
 5. Everything is online now, and our current provider isn't as agile in this manner.
 - ii. Cindy offers to assist with the due diligence required for such a move. Dana agrees.
4. Budget
 - a. No completed budget available now, but hope to have one available for the August meeting.

Election Committee Report:

1. Emily Rose notes that there is no report at this time, but will be soon.

Nominating Committee:

1. No report

Marketing Committee (Paula Johnson) Report:

1. Paula did get the CanAm apparel design contest and Junior handler participant pin design contest info posted to social media. Posting to main website to follow. Deadline is July 13th, 2025. A ranking vote will occur once all submissions are received.
2. Online store investigation is still in process. The vendor isn't getting back to Paula yet. Linking to an online shop service is going to be required. Perhaps Square is a solution as we already use it. Paula and Dana to investigate Square as a storefront.

Board takes a 10 minute recess at 8:14 pm.

Board reconvenes at 8:26 pm.

Disciplinary Committee (Jayne McQuillen) Report:

1. No report

Current Board Actions:

Name/CRN	Type	Description	Effective Date
Lisa Chavez	Probation	One year probation for conduct prejudicial to the sport of NAFA flyball	01/10/2025
Terry Griffin	Suspension	Conduct prejudicial to the sport of NAFA flyball	09/21/2022
Marion Brinkman	Suspension	Conduct prejudicial to the sport of NAFA flyball	Indefinitely
Mike Mattos	Suspension	Conduct prejudicial to the sport of NAFA flyball	Indefinitely
Janet Nelson Morris	Suspension	Conduct prejudicial to the sport of NAFA flyball	1998
Dave Mueller	Suspension	Conduct prejudicial to the sport of NAFA flyball	1998
Cheryl Mueller	Suspension	Conduct prejudicial to the sport of NAFA flyball	1998
Jennifer Nelson	Suspension	Conduct prejudicial to the sport of NAFA flyball	1998

Review Panel Report:

1. Fiona 160457 Aggression Excusal
2. Benji 230289 Aggression Excusal
3. GiGi 250176 Aggression Excusal
4. Sparks 240336 Aggression Excusal
5. Stoli 190680 Aggression Excusal was reviewed and upheld.
 - a. Review panel consisting of Emily-Rose, Jayne and Steve upheld the excusal
 - i. Jonathan recused himself from this review.

Jayne takes the board into executive session at 8:29PM

Jayne takes the board out of executive session at 8:42PM

The board discussed standards utilized by the review panel for avoiding conflicts or perceived conflicts of interest.

Special Committee Reports:

Technology Committee (Jonathan Bescher) Report:

1. Update on website programming
 - a. Ensuring correct data being pulled for reporting. There are many nuances to programming due to IORs, COIs, etc, and some data is messy due to unnecessary measurements, etc.
 - b. Working on email together to send out to people with temp measurements
2. EJS project is being pushed forward due to the above shipping and equipment concerns as listed in ED report above.
3. Info about a new tournament hosting program - Canine Sports Hub. Jayne has tested this new system at her tournament in April, and it worked very well.
 - a. Discussion about current and future features ensued. Tablet usage, paperless, etc.
 - b. Display of features by Steve B.

CanAm Steering Committee (Steve Corona) Report:

1. We need a volunteer coordinator as Lynda Mantler is not attending. Lynda is willing to assist, but won't be there. Emily suggests she may have an interested group and will reach out to them.
2. Vendor and sponsors are limited right now, with some expressing interest but have yet to fill out forms. Cindy is to send out reminders.
3. CanAm closing date is yet to be determined.
4. Volunteer camping details to be released soon.
5. Steve has been in touch with 1TDC and they may be wanting to be back as a major sponsor. Jonathan has been in contact with Pupcake Treats/Ovik Health re: vendor opportunities not certain about sponsorship.
6. AKC has not responded re: any sponsorship as yet. Steve to follow up.
7. Steve would like to have the National Anthems of both Canada and the United States in the morning.
8. Steve would also like to do a memorial run at CanAm this year.
9. Mat time Friday(?) may be an option for fundraising to try and recoup some of the potential loss due to Canadian clubs not attending.
 - a. Sign up for a scheduled block of time for a prepaid fee. Would only need one person to marshal each ring.

Invitational Selection Committee:

1. No report

Junior Handler's Committee:

1. No report

Old Business:

1. None.

New Business:

1. None

Emily moves to adjourn the meeting. John F. seconds.
No opposition. Motion carried.

Meeting adjourned at 9:47PM CST.

Profit and Loss

NORTH AMERICAN FLYBALL ASSOCIATION

October 1, 2024-March 31, 2025

DISTRIBUTION ACCOUNT	TOTAL
Income	
100 Income	0
100.1 Club Registration Fees	\$202.54
100.2 CRN Fees	\$13,186.77
100.3 Tournament Fees	\$38,968.86
100.4 Patches	\$6.00
100.5 Reimbursable Award Income	\$2,013.91
100.6 Interest and Other	0
100.60.1 Fines	\$63.57
100.60.5 Interest	\$37.15
Total for 100.6 Interest and Other	\$100.72
Total for 100 Income	\$54,478.80
200 CanAm Income	\$52,560.93
Sales	-\$150.00
Unapplied Cash Payment Income	-\$1,123.29
Total for Income	\$105,766.44
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Cost of Goods Sold	
Channel selling fees	0
Square fees	\$37.75
Total for Channel selling fees	\$37.75
Total for Cost of Goods Sold	\$37.75
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Gross Profit	\$105,728.69
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Expenses	
300.1 Executive Directors Expenses	0
300.10.7 Honoraria / Contract	\$11,100.00
396 ED Discretionary	\$126.89
Total for 300.1 Executive Directors Expenses	\$11,226.89
300.6 Awards	0
300.60.1 Plaques	\$9,539.87
300.60.3 Certificates	\$1,302.52
Total for 300.6 Awards	\$10,842.39
300 Expenses	0
300.2 Equipment	0
300.20.1 EJS Repairs & Maint	\$1,874.44
300.20.2 EJS Development	\$163.70
300.20.3 EJS Rental	\$1,902.88
Total for 300.2 Equipment	\$3,941.02
300.3 Professional Fees	\$5,011.20

Profit and Loss

NORTH AMERICAN FLYBALL ASSOCIATION

October 1, 2024-March 31, 2025

DISTRIBUTION ACCOUNT	TOTAL
300.5 Postage and Delivery	\$2,405.74
300.7 Board Expenses	\$50.00
300.8 Website and Software Costs	\$3,101.43
300.9 Banking Fees	\$900.24
Total for 300 Expenses	\$15,409.63
400.0 EJS Shipping (Tournament)	\$1,586.61
500 CanAm Expenses	\$105,780.90
999 Miscellaneous	0
999.1 Bad Debt	\$2,494.94
Total for 999 Miscellaneous	\$2,494.94
Unapplied Cash Bill Payment Expense	\$1,443.41
Total for Expenses	\$148,784.77
Net Operating Income	-\$43,056.08
Other Income	
Other Expenses	\$585.37
Net Other Income	-\$585.37
Net Income	-\$43,641.45

NORTH AMERICAN FLYBALL ASSOCIATION

Balance Sheet

As of March 31, 2025

	TOTAL		
	AS OF MAR 31, 2025	AS OF MAR 31, 2024 (PY)	% CHANGE
ASSETS			
Current Assets			
Bank Accounts			
1.1 Amegy Bank of Texas	-35.45	-35.45	0.00 %
1.2 Amegy Pay Pal Account	0.28	0.28	0.00 %
1.3 Amegy Money Market	0.00	0.00	
1.4 Amegy CD	0.00	0.00	
1.501 MWA Bank (Main)	59,817.46	34,501.51	73.38 %
1.502 MWA Bank (PayPal)	6,095.79	14,510.59	-57.99 %
1.503 MWA Bank (Savings)	24,259.06	26,213.32	-7.46 %
10.0 10.0 - Tournament Fees	896.54	896.54	0.00 %
2.0 CanAm Petty Cash	30.89	70.89	-56.43 %
6.1 - Canada Trust - Checking USD	13,771.12	11,227.65	22.65 %
6.2 Canada Trust - CAD Account	0.00	0.00	
6.5 TD Canada Trust Every Day CAD	68,814.23	52,624.64	30.76 %
Clearing Account	-1.00	0.00	
Clearing Acct CAD	-46.58		
PayPal Bank	0.00	0.00	
PayPal Bank 2	10,018.51	10,036.68	-0.18 %
PayPal Income	0.00	0.00	
Total Bank Accounts	\$183,620.85	\$150,046.65	22.38 %
Accounts Receivable			
11000 Accounts Receivable - CAD	-6.42	0.00	
50 Accounts receivable	0.00	0.00	
Total Accounts Receivable	\$ -6.42	\$0.00	0.00%
Other Current Assets			
30 Undeposited Funds	4,986.28	777.14	541.62 %
39 Other Current Assets	0.00	0.00	
Uncategorized Asset	-0.87	-0.87	0.00 %
Total Other Current Assets	\$4,985.41	\$776.27	542.23 %
Total Current Assets	\$188,599.84	\$150,822.92	25.05 %
Fixed Assets			
430.0 Equipment Purchase	0.00	0.00	
430.1 Flyball Jumps	6,650.00	6,650.00	0.00 %
431.0 EJS	370,069.34	370,069.34	0.00 %
431.1 Scoreboard	1,258.95	1,258.95	0.00 %
431.11 Carry Case	4,158.05	4,158.05	0.00 %
431.12 Power Supply	50.00	50.00	0.00 %

NORTH AMERICAN FLYBALL ASSOCIATION

Balance Sheet As of March 31, 2025

	TOTAL		
	AS OF MAR 31, 2025	AS OF MAR 31, 2024 (PY)	% CHANGE
Total 431.1 Scoreboard	5,467.00	5,467.00	0.00 %
431.5 EJS Cases	53,612.98	53,612.98	0.00 %
432.0 Office Equipment	1,179.00	1,179.00	0.00 %
432.5 Wickets	7,045.68	7,045.68	0.00 %
433.0 Mats	38,807.78	38,807.78	0.00 %
434 Coolers	0.00	0.00	
435 TV Monitors	6,073.67	6,073.67	0.00 %
435.1 TV Mounts	2,886.35	2,886.35	0.00 %
436 Heat Trackers	2,803.04	3,969.71	-29.39 %
436.1 Camera Cranes	685.00	685.00	0.00 %
437 Sound System	3,205.64	3,205.64	0.00 %
438 Race Counters	2,689.00	2,689.00	0.00 %
439 WiFi Network	3,351.63	3,351.63	0.00 %
Total 430.0 Equipment Purchase	504,526.11	505,692.78	-0.23 %
599 Accumulated depreciation	-496,119.32	-493,601.79	-0.51 %
Total Fixed Assets	\$8,406.79	\$12,090.99	-30.47 %
Other Assets			
432.6 Trademark	22,668.00	22,668.00	0.00 %
432.7 Incorporation Costs	500.00	500.00	0.00 %
599.5 Accumulated Amortization of Other Assets	-22,214.28	-22,006.88	-0.94 %
Total Other Assets	\$953.72	\$1,161.12	-17.86 %
TOTAL ASSETS	\$197,960.35	\$164,075.03	20.65 %
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2010 Accounts payable	0.00	0.00	
Total Accounts Payable	\$0.00	\$0.00	0.00%
Credit Cards			
3782030 American Express	5,858.15	11,586.29	-49.44 %
Total Credit Cards	\$5,858.15	\$11,586.29	-49.44 %
Total Current Liabilities	\$5,858.15	\$11,586.29	-49.44 %
Total Liabilities	\$5,858.15	\$11,586.29	-49.44 %
Equity			
3001 Opening Bal Equity	0.00	0.00	
3010 Unrestrict (retained earnings)	236,263.11	220,414.06	7.19 %
Net Income	-43,641.45	-67,439.11	35.29 %
Total Equity	\$192,621.66	\$152,974.95	25.92 %
TOTAL LIABILITIES AND EQUITY	\$198,479.81	\$164,561.24	20.61 %