

North American Flyball Association  
**Profit & Loss**  
January through March 2012

	<u>Jan - Mar 12</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>10 - Income</b>	
10.1 - Tournament Fees	42,220.75
10.2 - Team Registration Fees	250.00
10.3 - Height Card Application	31.00
10.4 - CRN Purchase	4,847.21
10.71 - Champoinship Plaque Orders	543.00
10.8 - Patches	185.00
10.81 - Brochures	120.00
10.91 - CanAm 2011	
10.914 - Entry Fees 2011	600.00
<b>Total 10.91 - CanAm 2011</b>	<u>600.00</u>
10.98 - Conversion Differential	-160.43
10.99 - Interest	40.24
<b>Total 10 - Income</b>	<u><u>48,676.77</u></u>
<b>Total Income</b>	<u>48,676.77</u>
<b>Gross Profit</b>	48,676.77
<b>Expense</b>	
<b>300.0 - Awards</b>	
302.0 - Pins	2,705.38
305.0 - Plaques	
305.101 - Iron Dog	7,801.25
305.0 - Plaques - Other	7,399.30
<b>Total 305.0 - Plaques</b>	<u>15,200.55</u>
<b>Total 300.0 - Awards</b>	17,905.93
<b>330.0 - Banking Charges</b>	
330.1 - Bank Fees	92.49
330.2 - Credit Card Authorization	14.81
330.3 - Credit Card Fees	340.14
330.4 - PayPal Fees	43.26
<b>Total 330.0 - Banking Charges</b>	<u>490.70</u>
<b>340.0 - Board Meeting</b>	
340.01 - Travel	5,419.81
340.02 - Hotel Costs	3,358.03
340.03 - Meals	1,475.32
<b>Total 340.0 - Board Meeting</b>	<u>10,253.16</u>

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341 · Travel Other	2,441.35
380.0 · Executive Directors Expenses	
382 · CanAm 2011	
382.1 · Marketing	
382.11 · Shirts	171.40
Total 382.1 · Marketing	<u>171.40</u>
382.3 · Tournament Supplies	
Total 382.3 · Tournament Supplies	-626.23
382.4 · Workers Expense	
Total 382.4 · Workers Expense	<u>-1,367.12</u>
Total 382 · CanAm 2011	-1,821.95
395.0 · Honoraria	
Total 395.0 · Honoraria	6,025.00
380.0 · Executive Directors Expenses - Other	1,171.66
Total 380.0 · Executive Directors Expenses	<u>5,374.71</u>
400.0 · EJS Shipping (Tournament)	7,907.42
400.1 · EJS Rental	400.00
440.0 · Equipment Repairs	
440.1 · EJS Repairs & Maint	2,470.05
Total 440.0 · Equipment Repairs	<u>2,470.05</u>
460.0 · Insurance	
461.0 · Directors	189.00
Total 460.0 · Insurance	<u>189.00</u>
490.0 · Office Supplies	636.79
500.0 · Postage and Delivery	
501.0 · Package	144.00
502.0 · Postage	2,651.48
Total 500.0 · Postage and Delivery	<u>2,795.48</u>
520.0 · Professional Fees	
524 · Annual Election	2,350.00
Total 520.0 · Professional Fees	<u>2,350.00</u>
550.0 · Rental	
551.0 · Storage	470.25

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Total 550.0 - Rental	470.25
590.0 - Website and Software Costs	
Total 590.0 - Website and Software Costs	<u>672.37</u>
Total Expense	<u>54,357.21</u>
Net Ordinary Income	<u>-5,680.44</u>
Net Income	<u><u>-5,680.44</u></u>