

North American Flyball Association
Profit & Loss
 October 2012 through September 2013

	<u>Oct '12 - Sep 13</u>
Ordinary Income/Expense	
Income	
10 - Income	
10.1 - Tournament Fees	151,807.17
10.111 - Honor Board	3,210.00
10.2 - Team Registration Fees	450.00
10.22 - CanAm 2012	
10.221 - Marketing	
Total 10.221 - Marketing	9,669.68
10.222 - Entry Fees	765.00
Total 10.22 - CanAm 2012	<u>10,434.68</u>
10.3 - Height Card Application	142.00
10.33 - CanAm 2013	
10.331 - Entry Fees	63,585.00
10.333 - Marketing	
Total 10.333 - Marketing	<u>5,472.50</u>
Total 10.33 - CanAm 2013	69,057.50
10.4 - CRN Purchase	25,249.61
10.7 - Replacement Plaques	150.82
10.71 - Champoinship Plaque Orders	1,466.00
10.8 - Patches	1,257.50
10.81 - Brochures	115.00
10.82 - Pins	125.00
10.85 - Rulebook	10.00
10.98 - Conversion Differential	-898.57
10.99 - Interest	52.78
Total 10 - Income	<u>262,629.49</u>
Total Income	<u>262,629.49</u>
Gross Profit	262,629.49
Expense	
293 - Honor Board	248.25
300.0 - Awards	
301.0 - Certificates	698.17
302.0 - Pins	13,243.65
305.0 - Plaques	32,090.82
300.0 - Awards - Other	99.59
Total 300.0 - Awards	<u>46,132.23</u>
320 - Bad Debt	
320.1 - Returned Check Fee - Bad Debt	-11.00
320 - Bad Debt - Other	0.00
	<u>0.00</u>

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Total 320 - Bad Debt	-11.00
330.0 - Banking Charges	
Total 330.0 - Banking Charges	4,886.63
340.0 - Board Meeting	
Total 340.0 - Board Meeting	23,244.50
380.0 - Executive Directors Expenses	
382 - CanAm 2011	
382.3 - Tournament Supplies	-200.62
Total 382 - CanAm 2011	-200.62
383 - CanAm 2012	
383.1 - Marketing	
Total 383.1 - Marketing	3,541.98
383.2 - West Pavilion Rental	21,581.80
383.3 - Tournament Supplies	
Total 383.3 - Tournament Supplies	13,653.03
Total 383.4 - Workers Expense	27,808.32
Total 383 - CanAm 2012	66,585.13
384 - 2013 CanAm	
384.1 - Marketing	
Total 384.1 - Marketing	18,327.65
384.2 - West Pavilion	
Total 384.2 - West Pavilion	2,496.00
384.3 - Tournament Supplies	
Total 384.3 - Tournament Supplies	2,105.78
384.4 - Workers Expense	
Total 384.4 - Workers Expense	17,685.25
384 - 2013 CanAm - Other	500.83
Total 384 - 2013 CanAm	41,115.51
395.0 - Honoraria	
Total 395.0 - Honoraria	21,950.00
Total 380.0 - Executive Directors Expenses	129,450.02
400.0 - EJS Shipping (Tournament)	
400.01 - UPS	1,310.01
400.02 - Purlator CAD Shipments	532.28

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400.0 - EJS Shipping (Tournament) - Other	47,086.09
Total 400.0 - EJS Shipping (Tournament)	<u>48,928.38</u>
400.1 - EJS Rental	2,850.00
440.0 - Equipment Repairs	
440.1 - EJS Repairs & Maint	4,562.73
Total 440.0 - Equipment Repairs	<u>4,562.73</u>
460.0 - Insurance	
461.0 - Directors	984.00
Total 460.0 - Insurance	<u>984.00</u>
490.0 - Office Supplies	3,088.87
500.0 - Postage and Delivery	
501.0 - Package	825.04
502.0 - Postage	4,122.97
Total 500.0 - Postage and Delivery	<u>4,948.01</u>
520.0 - Professional Fees	
521.0 - Accountant	3,700.00
522.0 - Legal	20.00
523.0 - Michigan Registry Agents	189.00
524 - Annual Election	2,850.00
Total 520.0 - Professional Fees	<u>6,759.00</u>
550.0 - Rental	
551.0 - Storage	2,301.00
Total 550.0 - Rental	<u>2,301.00</u>
590.0 - Website and Software Costs	
Total 590.0 - Website and Software Costs	22,522.28
66900 - Reconciliation Discrepancies	15.99
999 - Miscellaneous	173.14
Total Expense	<u>301,084.03</u>
Net Ordinary Income	<u>-38,454.54</u>
Net Income	<u><u>-38,454.54</u></u>